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<http://www.lead2pass.com/mb6-892.html> **QUESTION 16** You need to explain the new sales quotation process to your sales team. You want to cover the items that are included in the basic quotation to the customer. Which three items are included in a quotation? Each correct answer presents part of the solution. A. trade agreementsB. sales agreementsC. discountsD. taxes and surchargesE. direct delivery
Answer: ACE **QUESTION 17** You are the accounts payable manager for your company. You and the vendor agree that defective items will be returned with a reference to the original purchase order. You need to create a vendor credit note. What are three methods that can be used? Each correct answer presents part of the solution. A. Copy the original purchase invoice.B. Create a purchase order with the purchase type blanket order.C. Create a purchase order with the purchase type journal.D. Create a purchase order with the purchase type returned order.E. Create a purchaseorder line for a negative quantity.
Answer: CDE **QUESTION 18** You work for a dairy company that is buying, selling, and packaging milk products. Each finished milk product is tracked in the inventory by physical quantity of milk containers. The raw milk is purchased by the gallons but is consumed in the BOMs and formulas by the pound. You need to configure the unit of measure conversion for the product. What should you do? A. Create two different item numbers with the unit of measure set to pounds and the other set to gallons. Then, create transfers between the items when you need to purchase or consume the items. The system will automatically convert the units during the transfer.B. Create one item number, Create an intra-unit conversion on the product to convert the pounds to gallons. The system will automatically convert the values based on the unit of measure specified on the transaction.C. Create one item number with two different configuration set-one pounds and the other gallons. The system will automatically convert the units during the transfer.D. Create one item number. Create an inter unit conversion on the product to convert the pounds to gallons. The system will automatically convert the values based on the unit of measure specified on the transaction.
Answer: D **QUESTION 19** You are an accounts payable coordinator. You want to track the fees paid on transport for various items purchased from a vendor. What should you do? A. Create item charges groups.B. Create delivery charges groups.C. Create charge codes.D. Create vendor charges groups.
Answer: D **QUESTION 20** You are the purchasing agent for your company. You create a purchase requisition workflow to control the process. What are two activities that happen during this process? Each correct answer presents part of the solution. A. submitting the purchase order to the vendorB. submitting the purchase requisitionC. create a purchase orderD. approval of the purchase requisition.
Answer: BC **QUESTION 21** You are an accounts receivable manager. Your company wants its top 10 customers in August to receive a best-selling product at a reduced price. You need to establish a price. Which two actions should you perform to configure Microsoft Dynamics AX Distribution and Trade for this task? Each correct answer presents part of the solution. A. Set up the item sales price in the released product table.B. Set up a Customer group for the 10 customers to be assigned to.C. Set up a price/discount journal.D. Set up a Price/Discount group for the 10 customers.
Answer: CD **QUESTION 22** You are the accounts payable coordinator for your company. You want to apply fees on the items and purchase orders so that your company can track charges levied on services such as freight, transport, postage, and insurance. What are three methods of charges that you can set in Microsoft Dynamics AX Distribution and Trade? Each correct answer presents a complete solution. A. automatic set up of charges.B. set up charge codesC. manual set up of chargesD. charges groupE. price charges
Answer: BCD **QUESTION 23** You are the accounting manager for your company and are responsible for setting up the processing of sales orders. You are asked to add a new product in such a way that allows an entry to add a \$65 charge for installation on every sales order. Which three items can you use to perform this configuration in Microsoft Dynamics AX Distribution and Trade? Each correct answer presents a complete solution. A. a supplementary itemB. a charges codeC. an auto chargeD. a service itemE. a stocked product
Answer: ABE **QUESTION 24** You are the accounts payable manager for your company. You want to create an invoice but you do not need the approval process. Which method allows you to post as soon as you record the invoice from the vendor? A. Voucher templateB. Invoice journalC. Invoice registerD. Periodic journal
Answer: A **QUESTION 25** You work for an apparel company. You need to create a new product attribute to track the types of fabric for product. The attribute will be a list of alphabetized values that users select from a drop-down box. Which attribute type should you create? A. EnumerationB. TextC. ReferenceD. Boolean
Answer: B **QUESTION 26** You need to configure Dynamics AX to support moving items from one site to another by using journals. Which module should you use? A.

Product information managementB. Transportation managementC. Warehouse managementD. Inventory management Answer: D
QUESTION 27 You have a customer who orders the same products frequently. You need to simplify the creation of sales orders for the customer. What should you use? A. A direct delivery orderB. An item listC. A new itemD. A blanket order Answer: B
QUESTION 28 Your company receives a shipment of not-stocked items from your supplier. You need to receive the items into inventory. What should you do? A. Register the item and create a product receipt.B. Create a stock movement journal for the item.C. Register the item and create an item arrival journal.D. Create a receipts list from the purchase order. Answer: C
QUESTION 29 You are the accounts receivable manager. You need to match customer invoices to payments that will be recorded by searching invoice lines that meet selected criteria. Which search option should you use? A. Bridging methodB. SettlementsC. Create linesD. Payment proposal Answer: B
QUESTION 30 You are the accounts payable manager for your company. You need to set up several trade agreements with the same group of vendors for 12 different items, all of which have different prices. You need to set up these journal lines in the least amount of time possible. Which two actions should you perform? Each correct answer presents a complete solution. A. Select Copy and revise. This will allow you to select a different product to place on a line.B. Click on Copy line while multi lines are selected. This will copy several lines at a time.C. Click on Add products. Select the products you want to add to the trade agreement, and click OK.D. Click on Copy line. This will copy the line exactly, and you only need to change the product and price. Answer: AD
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