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QUESTION 1 You work as a consultant for an organization that has 500 devices. The organization's environment consists of different departments that run different versions of Microsoft applications. The organization purchases licenses on an as needed basis, without coordination. Some support agreements are no longer valid. The organization must centralize management of software licenses. All machines must run the same versions of applications. You must also ensure that the organization's support agreements are up to date. You need to recommend changes to the organization's software management policies. What should you recommend?

A. Migrate users to the latest supported software versions that the organization already owns.
B. Enroll the organization in the Enterprise Agreement (EA) program.
C. Contact multiple vendors for quotes.
D. Have each department determine their own approach to purchasing software.

Answer: D

QUESTION 2 You plan to assess your customer's Microsoft SQL Server deployment for license compliance. The customer licenses SQL Server by using per-processor licenses. You need to define the scope of the SAM assessment. What should you do?

A. Identify infrastructure groups where SQL Server is accessed.
B. Gather all SQL Server Client Access Licenses (CALs).
C. Gather all Windows Server Client Access Licenses (CALs).
D. Identify infrastructure groups where SQL Server is installed.

Answer: A

QUESTION 3 Your customer plans to improve the application recognition of a software inventory tool. You need to measure the performance of the application recognition function. Which metric should you use?

A. software purchases from authorized vendors.
B. software purchases compared to software requests.
C. software requests compared to software installations.
D. unknown software executables in the environment

Answer: C

QUESTION 4 You complete an assessment to evaluate an organization's current Microsoft SAM Optimization Model (SOM) level. You identify the key competencies of the model. You need to present to management a benefit of using SAM. Which benefit should you present?

A. license entitlement records
B. cost savings
C. SAM improvement plan
D. acquisition process

Answer: A

QUESTION 5 You are conducting a SAM assessment survey for a customer. The customer does not have documented SAM processes or a dedicated SAM team. You need to capture the details of the customer's undocumented SAM processes. What should you do?

A. Review purchase orders from the last 12 months to identify software purchasing patterns.
B. Request System Center Configuration Manager (ConfigMgr) software inventory reports from IT.
C. Collect software inventory by using the Microsoft Assessment and Planning Toolkit (MAP).
D. Conduct a meeting with managers from IT, Finance, and purchasing.

Answer: D

QUESTION 6 Hotspot Question You are developing a SAM program improvement strategy for a customer. Each department manages software license acquisition for their employees. You must optimize the software license acquisition process. The process must meet the following requirements:

- Increase governance of the software license acquisition process.
- Reduce effort required to manage software license acquisition.
- Reduce cost of software license purchases.

You need to provide software and purchasing recommendations to the customer. What should you recommend? To answer, select the appropriate options in the dialog box in the answer area. Note: Each correct selection worth one point.

Answer: QUESTION 7 Note: This question is part of a series of questions that use the same or similar answer choices. An answer choice may be correct for more than one question in the series. Each question is Independent of the other questions in this series. Information and details provided in a question apply only to that question. You represent a SAM partner. A client must consolidate their IT departments into a single business unit. The client was previously assessed in the Microsoft SAM Optimization Model (SOM) key competencies and assigned a SAM maturity level. You need to ensure that unused Microsoft Office 365 licenses are reclaimed. What should you do?

A. Purchase software from approved vendors.
B. Publish software deployment reports to stakeholder.
C. Use information provided by a software publisher.
D. Use software metadata generated by the client.
E. Deploy only approved software.
F. Formulate a retirement process.
G. Create an inventory of deployed assets.
H. Maintain updated records of deployed assets.

Answer: C

QUESTION 8 This question requires that you evaluate the underlined text to determine if it is correct. An organization that achieves the Dynamic Microsoft SAM Optimization Model (SOM) level has SAM data available but typically does not use it for decision marking. Review the underlined text. If it makes the statement correct, select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct.

A. No change is needed.
B. Basic
C. Standardized
D. Rationalized

Answer: A

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